

The logo for Kloster, featuring the word "Kloster" in a bold, white, sans-serif font on a dark blue rectangular background.

Kloster

The text "CORPORATE SERVICES" in a white, sans-serif font, centered within a light gray rectangular box.

CORPORATE
SERVICES

The main title "Managing your fleet car business" in a large, black, sans-serif font, centered on the page.

Managing your
fleet car business

The subtitle "TAKING THE STRESS OUT OF FLEET MANAGEMENT" in a smaller, black, sans-serif font, centered below the main title.

TAKING THE STRESS OUT OF FLEET MANAGEMENT

Text indicating the company's affiliation: "Kloster Group is proudly part of AP Eagers Group Ltd." in a small, black, sans-serif font.

Kloster Group is proudly
part of AP Eagers Group Ltd.

The logo for AP EAGERS, featuring the letters "AP" in a stylized red font followed by "EAGERS" in a bold, black, sans-serif font, all contained within a white rectangular box with a black border.

AP EAGERS

WHAT WE OFFER

We provide a single point of contact to co-ordinate your company and staff vehicle purchases:

- **Contact Matthew Lange on (02) 4922 0532 or matthew.lange@kloster.com.au**
- **Provide your Kloster Corporate Services contact with your requirements.**
- **We will organise vehicle quotes for you and present a detailed proposal with your finance and insurance options.**
- **Place your vehicle order. Inform us if you want financing.**
- **Pick up your vehicle.**



THE KLOSTER GROUP

Kloster Group is a 76 year old Newcastle based organisation, with nine vehicle brands with business locations in Lake Macquarie, Newcastle, Maitland & Port Stephens.

With more than 400 direct employees and selling over **7,000 vehicles per annum**, Klosters covers more brands and locations than any other Newcastle based motor vehicle dealership.



- **These brands include:**
Ford, FPV, Hyundai, Mitsubishi, Nissan, Honda, Volkswagen, Suzuki, MINI & BMW

Klosters can assist you, your employees or your members in sourcing vehicles from all these brands.

Klosters is part of the AP Eagers Group Ltd and has associated dealerships in Queensland, Northern Territory and New South Wales. Collectively, AP Eagers dealerships retail approximately 50,000 vehicles per annum.

Through associated companies, the Group also has relationships with dealers in South Australia and Victoria.



As part of the AP Eagers Group, Kloster Corporate Services can provide your organisation with a wide range of Automotive Services.

Our Services Include:

- **Purchase of new or used vehicles.**
- **Valuation and purchase of current vehicle (trade-ins).**
- **Quality vehicles servicing, including warranty work.**
- **Genuine manufacturer parts for your vehicles.**
- **Financing of your vehicle or fleet.**
- **Automotive insurance and extended warranty products.**



Klosters can offer you and your staff a one stop purchasing service for your motor vehicle requirements, with a dedicated specialist from initial enquiry through to delivery.

We can also provide competitive finance and insurance quotes for each vehicle – As a total group we arrange vehicle finance in excess of **\$22 million each month.**

Through our Dealerships, we can continue to look after your vehicle for the period of your ownership.



We are finding that a number of medium to large companies and membership groups are looking to provide value added benefits to their employees, franchisees or members.

While exceptionally competitive pricing is expected, the key motivation is easy through a single point of contact, range of vehicles to select from and additional tailored benefits.

Often companies do not have large enough company controlled fleets to warrant the use of a Fleet Management Organisation to manage their fleets.

To this end within our Financial Services department we have dedicated resources to managing these direct relationships. AP Eagers have recently set up similar programs with the following member groups:

- **Master Builders Association (QMBA)**
11,000 QLD members.
- **Electrical and Communication Association (ECA and Master Electricians)**
4,000 members.
- **Australian Medical Association QLD**
5,000+ members.
- **Ray White Real Estate.**

AP EAGERS also operate a registered finance broking business – Commercial Acceptance Finance & Leasing (CAFL).

Through CAFL, Kloster Corporate Services can provide you and your staff with competitive options for:

- **Fixed Rate Vehicle Finance.**
- **Hire Purchase.**
- **Chattel Mortgage.**
- **Leasing, including Novated Leases.**
- **Motor Vehicle Insurance.**
- **Loan Protection Insurance.**
- **GAP Cover Insurance.**
- **Pre-approved Finance Services.**



As a special bonus you will receive the following benefits.



To discuss your individual requirements please call Matthew Lange today on (02) 4922 0532 or email him on matthew.lange@kloster.com.au

- Pass on all National Fleet Pricing where applicable in conjunction with a novated letter.
- Preferred pricing to all nominated people who don't receive a novated letter - Effectively shop for the car you want, call Kloster Corporate Services and we will improve the price or confirm it is 'best in market'.
- Free Window Tint at \$495 value with every vehicle.
- One phone and email contact for all nine brands outlined above.
- We provide a pre-approval service to provide capacity assessment and assist with the purchase of the correct vehicle for an individual need.
- Klosters "My Rewards Program" providing client benefits of purchasing from Kloster Group.